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Clearway Capital partners with private lending specialist Arbitrium Capital

As a consequence of changes to financial regulation due to the GFC, Australian and foreign banks no longer fund private, customised loans to medium-sized enterprises. Subsequently, non-bank, private lenders are now meeting the demand for tailored debt solutions.

Arbitrium Capital Partners is a fund manager chaired by the highly regarded Ray Horsburgh who was the ex-Toll Holdings Charirman and with an executive team that has over 70+ years of combined experience in funds management and corporate turnarounds through numerous credit cycles. These individuals bring their wealth of funds management, advisory and business operating experience to provide access to opportunities that other fund managers, with less proficiency, cannot offer. Arbitrium, meaning 'the power to decide' in Latin, prides itself in providing patient secured capital and solutions to mid-market corporates where banks and non-bank institutions are unwilling to provide funding.

Arbitrium is unique; Blake Ammit , Managing Director, said, "We service a particular niche market area, providing secured loans between \$20m to \$80m to highly leveraged companies. These companies are underserved by onshore funds that lack the expertise in complex opportunistic credit, and offshore funds have the expertise but are typically limited to larger loans. Recent events have strengthened the opportunities in this space."

Blake continued, "Australia has recorded its first recession in nearly 30 years. Many companies are now struggling to meet the turnaround in demand while taking advantage of growth opportunities. In addition, there are around \$100bn in loans to previously financially sound companies that may be at risk of default in the next 6-12 months. Those companies will require new sources of capital to see them through to recovery. Another point of differentiation is that we also take an active role in the turnaround of the borrowers' businesses."

Arbitrium Capital has engaged Clearway Capital Solutions to support its capital raising from institutional and wholesale investors in Australia and New Zealand.

About Arbitrium Capital:

Arbitrium is a specialist Australian fund manager that invests in event-driven special situations transactions. Arbitrium actively provides secured loans to mid-market Australian corporates with underlying solid fundamentals but find that they cannot attract funding from traditional sources. For more information on Arbitrium Capital, please visit www.acpartners.com.au

About Clearway Capital Solutions:

Clearway Capital Solutions, based in Sydney and Melbourne, Australia, provides ongoing business development and product advice and assists in gaining access to the institutional, wholesale, and sophisticated investor markets of Australia and New Zealand for local and offshore-based fund managers. Clearway Capital represents a small, diverse group of funds managers, covering alternative and traditional asset classes. In addition, Clearway Capital conducts marketing research on a project basis. For more information about Clearway Capital, please visit www.clearwaycapital.com.au

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